

## **Exhibit B**

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*Counsel for the Tesla Investor Group and  
Proposed Co-Lead Counsel for the Class*  
[Additional counsel on signature page]

**UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION**

KALMAN ISAACS, on behalf of himself and  
all others similarly situated,

Plaintiff,

v.

ELON MUSK and TESLA, INC.,

Defendants.

Case No. 3:18-cv-04865-EMC

**CLASS ACTION**

**SUPPLEMENTAL DECLARATION OF  
ROBERT M. DAINES IN FURTHER  
SUPPORT OF THE MOTION OF THE  
TESLA INVESTOR GROUP FOR  
CONSOLIDATION, APPOINTMENT  
AS LEAD PLAINTIFF AND  
APPROVAL OF SELECTION OF  
COUNSEL**

Date: November 15, 2018  
Time: 1:30 p.m.  
Courtroom: 5 – 17<sup>th</sup> Floor  
Judge: Hon. Edward M. Chen

(caption continues on the following pages)

WILLIAM CHAMBERLAIN, Individually  
and on Behalf of All Others Similarly Situated,

Plaintiff,

v.

TESLA INC., and ELON MUSK,

Defendants.

Case No. 3:18-cv-04876-EMC

JOHN YEAGER, Individually and on Behalf  
of All Others Similarly Situated,

Plaintiff,

v.

TESLA, INC. and ELON MUSK,

Defendants.

Case No. 3:18-cv-04912-EMC

CARLOS MAIA, Individually and on Behalf  
of All Others Similarly Situated,

Plaintiff,

v.

TESLA, INC. and ELON R. MUSK,

Defendants.

Case No. 3:18-cv-04939-EMC

KEWAL DUA, Individually and on Behalf of  
All Others Similarly Situated,

Plaintiff,

v.

TESLA, INC. and ELON MUSK,

Defendants.

Case No. 3:18-cv-04948-EMC

*(caption continues on the following page)*

JOSHUA HORWITZ, Individually and on  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

TESLA INC., and ELON R. MUSK,

Defendants.

Case No. 3:18-cv-05258-EMC

ANDREW E. LEFT, Individually and on  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

TESLA INC., and ELON R. MUSK,

Defendants.

Case No. 3:18-cv-05463-EMC

ZHI XING FAN, Individually and on Behalf of  
All Others Similarly Situated,

Plaintiff,

v.

TESLA INC., and ELON R. MUSK,

Defendants.

Case No. 4:18-cv-05470-EMC

SHAHRAM SODEIFI, Individually and on  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

TESLA, INC., a Delaware corporation, and  
ELON R. MUSK, an individual,

Defendants.

Case No. 3:18-cv-05899-EMC

1 I, Robert M. Daines, state and declare that the below sets forth the opinions that I have  
2 reached at this time in this action:

3  
4 1. I submitted a declaration dated October 22, 2018 in the above-captioned  
5 litigation (the “Daines Declaration”).<sup>1</sup> The Daines Declaration provides information on my  
6 qualifications and background on this case. After filing the Daines Declaration, I was asked  
7 by counsel for the Tesla Investor Group to discuss aspects of the value of options that are not  
8 applicable to stock.

9 2. To begin, options provide investors with the right, but not the obligation, to  
10 transact in a stock at a specified price.<sup>2</sup> Call options allow an investor to purchase a stock at  
11 a specified price and put options allow an investor to sell a stock at a specified price  
12 (generally referred to as the “Strike Price”).<sup>3</sup>

13 3. One way in which options differ from stock is that they have a pre-specified  
14 expiration date.<sup>4</sup> As a result of its fixed expiration date, the value of an option naturally  
15 declines as expiration approaches.<sup>5</sup> This is most obvious for out-of-the-money options (i.e.  
16 call options where the stock price is below the call price and put options where the stock  
17 price is above the strike price). For example, an out-of-the-money call option will expire  
18 worthless if the underlying stock price does not rise above the Strike Price before the  
19 expiration date, therefore a longer time to expiration increases the likelihood the stock will  
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22 <sup>1</sup> Capitalized terms have the same meaning as in the Daines Declaration.

23 <sup>2</sup> Options are traded on a variety of types of underlying securities but for the purposes of  
24 this Declaration I focus on equity options.

25 <sup>3</sup> John C. Hull, *Options, Futures, and Other Derivatives*, 10<sup>th</sup> Ed. (2018) (“Hull (2018)”), at  
26 209. I consider here “American” options which allow the holder to exercise at any time before  
27 the expiration date.

28 <sup>4</sup> Hull (2018) at 209.

<sup>5</sup> Hull (2018) at 232. This is true of “American” options which can be exercised at any  
time. *Id.* I understand the options at issue here are American options and this declaration  
discusses American options. The value of “European” options (which can only be exercised on  
their expiration date) generally decline as the expiration date approaches if the underlying stock  
does not pay dividends. *Id.* Tesla did not pay dividends during the Class Period.

1 rise above the strike price and offer a positive payoff.<sup>6</sup> However, a longer time to expiration  
 2 increases the value of options regardless of whether an option is out-of-the-money.<sup>7</sup> The  
 3 reason is that the owner of an option with a longer time to expiration has all the exercise  
 4 opportunities of the owner of an option with a shorter life and more.<sup>8</sup> The owner of the  
 5 option with a longer time to expiration can exercise at any time the owner of the shorter lived  
 6 option can, but she can also exercise after the owner of the shorter lived option as well,  
 7 because her option expires after the shorter lived option.<sup>9</sup> The rate at which the value of an  
 8 option declines due to the passage of time is called the “Theta” of the option. The Theta of  
 9 an option whose strike price is close to the stock price (an “at-the-money” option) can be  
 10 large.<sup>10</sup>

11 4. The value of an option is determined by multiple factors, only one of which is  
 12 the stock price. As discussed above, time to expiration evidenced by Theta is one of these  
 13 factors. The volatility of the stock is a second factor.<sup>11</sup> The higher the volatility, the greater  
 14 the chance the stock will do very well or very poorly. For stockholders, these two outcomes  
 15 offset each-other. But the effect of volatility is different for options. For example, if the  
 16 stock price rises far above the strike price, a call option will become much more valuable to  
 17 its owner. But a large decline in the stock price will not have a similarly negative effect on  
 18 the owner of a call option (provided the stock price is not already far above the strike price)  
 19 because the most an option-holder can lose is the price of the option. As a result of this  
 20 asymmetric payoff, the value of a call option increases with volatility. The same is true for a  
 21 put option. If the stock falls far below the strike price the option will be much more valuable  
 22

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23 <sup>6</sup> Similarly, an out-of-the-money put option will expire worthless if the stock price does not  
 24 fall below the strike price before the expiration date. Therefore, a longer time to expiration  
 increases the likelihood the stock price will fall below the strike price and offer a positive payoff.

25 <sup>7</sup> Hull (2018) at 232. Again, this is true of “American” options which can be exercised at  
 any time. *Id.* See Note 5 *supra*.

26 <sup>8</sup> Hull (2018) at 232. This is true of “American” options which can be exercised at any  
 time. *Id.* See Note 5 *supra*.

27 <sup>9</sup> Hull (2018) at 211. This is true for American options which can be exercised at any time.

28 <sup>10</sup> Hull (2018) at 407-408 (“For an at-the-money call option, theta is large and negative”).

<sup>11</sup> Hull (2018) at 231-233. This discussion follows Hull.

1 to its owner. But a big increase in the stock price does not have the same effect (provided the  
2 stock price is not already far below the strike price) because the most the optionholder can  
3 lose is the price of the option.

4  
5 I declare under penalty of perjury that the foregoing is true and correct.

6 Executed on October 30, 2018 at Stanford, California.  
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Robert M. Daines  
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